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PRESS RELEASE EXTERNAL GROWTH

Growing rapidly in France and worldwide, the French ETI Berger-Levrault strengthens its position in the healthcare sector through the acquisition of Expertiz Santé.

On January 30, 2020, the Berger-Levrault group, a software publisher for local authorities and public administrations, healthcare, senior services, education, industry and transportation sectors, announced the acquisition of Expertiz Santé, publisher of the Expert Santé solution specializing in the management of Digital Patient Records, 100% Web.

Expertiz Santé, located in the Loire region (42), generates a turnover of €2.1 Million (2018) and has 24 employees. The company enjoys a strong presence with private clinics as its digital solution is widely used and retains a loyal customer base. Through its integration within the Berger-Levrault group, the company will be able to develop on new public targets and extend its leadership internationally.

For Berger-Levrault, this new merger is part of the group's strategic plan to strengthen its positions and expertise through innovation and the development of its software platforms. In the field of healthcare, Berger-Levrault provides public and private healthcare structures with innovative digital solutions, contributing to the efficiency of several medical-technical teams and to the improvement of patients' health. By acquiring the Expertiz Santé nugget, the group responds to two major challenges for healthcare institutions:

- Dematerialization: simplifying, accelerating and securing exchanges,
- Interoperability: controlling the exchange of information between the various services and their patients.

"After Neolink very recently, with this new acquisition Berger-Levrault highlights its ability to efficiently integrate new innovative solutions for its customers, bringing to its software platform a significant performance gain. This targeted external growth strategy, enabled by our Group's very good economic and financial results, will be pursued and reinforced in the coming months." says Pierre-Marie Lehucher.

In 2019, Berger-Levrault will achieve sales of close to €170 Million, up 15% from 2018, thus confirming its development trajectory recorded over the past 10 years. With 1,700 employees, Berger-Levrault devotes 90% of its business to digital technology and supports public and private professionals and their users in their daily lives: management software ranges, performance monitoring tools, citizen, family and elected officials, health care, social action, dependency, schooling, education...

In 2020, Berger-Levrault's strong development will accelerate the availability of the digital era's tremendous potential to its 51,000 customers (companies, local authorities, universities, hospitals, etc.) and their millions of users, and will participate in the international influence of French software companies.

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