



TruePoint Solutions™ and Berger-Levrault Partner to Introduce Comprehensive Asset Management Solutions to the North America Market

LOOMIS, Calif. and LAVAL, Quebec, Canada—August 18, 2022: [TruePoint Solutions™](#), leading provider of information technology solutions for local government agencies, and [Berger-Levrault](#), international provider of software solutions announced a strategic alliance. The partnership has been created to introduce and provide Berger-Levrault's [CARL Source](#) Enterprise Asset Management (EAM) solutions via TruePoint's expertise in analysis, distribution and implementation services for North American local governments.

In an era in which public agencies are tasked with providing increasingly more services with fewer resources, there is increased demand for tools and automation that will assist them in accessing the full value from every asset.

"We are very proud to team up with a partner like TruePoint. They bring to the table a thorough understanding of the public market and a demonstrated efficiency. Our shared value of high customer satisfaction will be instrumental to deliver a strong value proposition unique in the US."

Tugdual Le Bouar, Chief Operating Officer of the Berger-Levrault Group.

CARL Source from Berger-Levrault is a flexible and scalable Enterprise Asset Management solution that accommodates organizations of all sizes and adapts to each agency's requirements. CARL Source gives agencies a full view of their assets, empowering them to strategically manage and schedule inspections, maintenance, and replacements. By proactively scheduling asset maintenance and anticipating end-of-useful-life, unexpected failures are dramatically reduced with customers and citizens ultimately better served.

"It's no longer optional for agencies to leave management of the lifecycle of their assets to guesswork," states Kent Johnson, CEO of TruePoint Solutions. "There is a long-standing trend that's gaining momentum for governments to tap into the full value of every resource. CARL | Berger-Levrault is an excellent tool to proactively maximize value and extend the useful life of assets. But agencies must also remember that to realize the best return on their investment, the plan, implementation, and preparation for the go-live and beyond is equally important. Working with Berger-Levrault's official partner ensures that the project will be performed to best meet the needs of the individual agency, and will be carried out efficiently, effectively, and will result with the best outcomes."

TruePoint Solutions is uniquely qualified to lead public agencies to solutions that will support initiatives to maximize efficiency and value. The company has served agencies of all sizes with projects ranging from operational analysis to full integration and implementation of platforms and solutions that propel them toward the most effective operations to provide services to citizens.



“In partnering with Berger-Levrault, we’re expanding the options available to local governments in North America,” continues Johnson. “We’re excited about the improved bottom line that agencies will achieve as a result of proactively improving their asset management strategy.”

About Berger-Levrault

CARL Software, the expert in technical asset and maintenance management solutions for more than 30 years, joined the Berger-Levrault Group in May 2018 and took on the new name, CARL | Berger-Levrault. Berger-Levrault was established in 1463 in France and has continually evolved to remain a leader within its market. Today, the Berger-Levrault Group is an international software publisher that helps public and private professionals to meet the increasing performance and digital transformation demands of their business. With more than 2,100 employees and 51,000 customers in Europe, North America, and Morocco, the Group serves local communities and government, private companies, industries, health and social welfare institutions, the hospital sector, and education around the world.

www.berger-levrault.com

About TruePoint Solutions

TruePoint Solutions is a California-based software and services company, focused exclusively on information technology solutions for local government agencies, water companies, and special districts. The TruePoint Solutions team has a phenomenal resume of work experience with local government designing, building, implementing, and supporting complex government applications. This depth of experience has given the TruePoint team keen insight into the needs of the industry.

www.truepointsolutions.com